

**Wednesday,
 October 11, 2017
 8:30 am – 6:00 pm**

**Seminar Location:
 PPA Event Center
 2105 Decatur Street
 Denver, CO 80211**

To register:

Complete this registration and
 mail it with you check
 or
 Fax or E-mail with you credit card
 Information.

Registration Fees

CAMES Member	\$150
Additional Member Registrant (same company)	\$50
Non-Member	\$175
Additional Non-Member Registrant (same company)	\$75

Cancellations must be made 7 days
 prior to the event. Late cancellations

Name of Attendee(s) _____
 Name of Company _____
 Address _____
 City _____ State _____ ZIP _____
 Phone _____ Fax _____
 E-mail _____

- CAMES Member (\$150) + (\$50) for each additional person
- Non-member (\$175*) + (\$75) for each additional person
- Interested in membership
(*dues paid at conference will include membership for 2018.)
- Interested in more information about CAMES

Payment Method

- Check enclosed made payable to CAMES
- Charge my _____ MasterCard _____ VISA _____ Discover _____

I authorize CAMES to bill my credit card in the amount of \$ _____

Credit Card Number _____
 Expiration Date _____ Code (3 digits on back) _____

Name on card _____
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Billing Address of the Cardholder
 Address _____
 City _____ State _____ ZIP _____

We Look Forward To Seeing You There!

Mail, E-mail or fax this form with payment to:
 CAMES, 10289 W. Burgundy Ave., Littleton, CO 80127

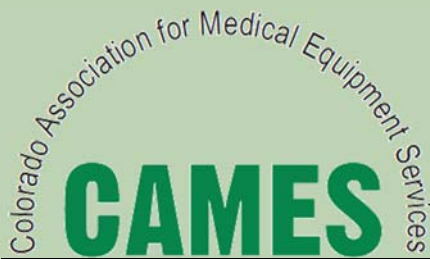
Phone: Vickie Agler **303-549-9601**
 Fax: **303-346-9278**

E-Mail: Camesadmin@comcast.net



2017 CAMES ANNUAL CONFERENCE AGENDA

Speakers confirmed, times subject to change



R.S.V.P.

Limited Seating
Reserve your place now

Seminar Location
PPA Event Center
2105 Decatur Street
Denver, CO 80211

Wednesday,

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7:30-8:30	Registration
8:30-8:45	Doug Coleman - CAMES President <ul style="list-style-type: none">Welcome and Call to Order, Annual MeetingBallots for Board
8:45-9:15	Julie Reiskin - Colorado Cross-Disability Coalition <ul style="list-style-type: none">Advocacy - The art of being heard
9:15-10:30	Jeff Baird - Brown & Fortunato, P.C. <ul style="list-style-type: none">Aggressively Moving Into the Retail Market While Avoiding Legal Pitfalls
10:30-10:45	BREAK
10:45-11:15	Hon. Chris Holbert - Senate Majority Leader <ul style="list-style-type: none">Key Note
11:15-11:30	Introductions of Vendors
11:30-1:15	Interactive Exhibitors' Hall Luncheon <ul style="list-style-type: none">Pick up Box Lunch, mix and mingle with VendorsVendor Exhibits, Networking
1:15-1:30	Kathleen Wallace - Legal Analyst/DME Specialist, Co. Sec of State <ul style="list-style-type: none">New Complaint procedure at SOS
1:30-2:00	Doug Coleman - CAMES Year in Review and Accomplishments <ul style="list-style-type: none">The Medicare DMEPOS Competitive BiddingImprovements 2017Work on Delaying CB Roll-out to rural areas Eddie Busam - Aponte and Busam <ul style="list-style-type: none">Provider rates maintainedWork with SOS on fraudulent licenseesWork on backfill for Medicaid cuts 2018
2:00-2:30	Tangita Daramola - Competitive Acquisition Ombudsman Centers for Medicare & Medicaid Services <ul style="list-style-type: none">Competitive Bidding update and Q&A
2:30-2:45	BREAK
2:45-3:00	Carrie Smith - DME Benefits Specialist, HCPF <ul style="list-style-type: none">Department Update
3:00-4:30	Mark J. Higley - Vice President – Regulatory Affairs, VGM Group, Inc <u>State of the Industry Update: Data, Best Practices, and Benchmarks</u>

There is no dispute, today's HME market is a complex environment. We face a multitude of challenges every day. Having a firm foundation rooted in business fundamentals and dedicating time to set goals, reflection and analyze is necessary to move your business forward and achieve success. However, with challenges come *opportunities*, and our market continues to be ripe with opportunities. Mark will offer a breakdown of the most recent – and relevant – industry data.